

ALTERNATIVE RISK SOLUTIONS

FULLY FUNDED DEDUCTIBLE REIMBURSEMENT POLICY

Hudson's Alternative Risk Solutions unit specializes in creating innovative insurance products for commercial accounts that need to show evidence of coverage or issue certificates to third parties from an "A" rated carrier.

Insureds wishing to minimize their insurance premium by purchasing a primary property or general liability large deductible policy sometimes encounter unforeseen obstacles, such as demonstrating to a third party that they can fulfill their deductible obligations. To address this and other issues, Hudson can provide an insured with a Fully Funded Deductible Reimbursement Policy (DRP) that covers losses within their deductible layer. Hudson's DRPs are designed to satisfy traditional large deductible policy obligations, including collateral requirements, claims escrow and paid loss reimbursements. The terms can mirror the insured's large deductible policy terms or it can be customized to meet the specific needs of the insured. A DRP can be structured for virtually any per occurrence and aggregate limit and is largely dependent on the needs of the insured and its financial ability to fund the aggregate limit of its policy. Additionally, the DRP can be written to cover many lines of coverage in virtually any industry.

How the Fully Funded Deductible Reimbursement Policy Works

An insured obtains a DRP by providing premium and collateral to secure the policy's aggregate limit of liability.

Written as a reimbursement policy on a non-admitted basis, Hudson's DRP is an alternative to traditional insurance that gives an insured maximum control over its insurance program, from determining policy limits, terms and conditions, to final claim settlements.

Product Highlights

Hudson's DRP offers a unique solution for an insured, with features and benefits such as:

- "A" Rated Policy-Issuing Carrier
- Customized Policies and Endorsements
- Flexible Collateral Options
- Self-Administered Claims or TPA
- Potential Tax Advantages
- Opportunity for Investment Income
- Easy Implementation and Administration



(continued)



Customer Profile

Hudson's DRP is ideal for insureds that are looking to fund their large deductible, are financially sound, and are willing to take risk. Fully Funded customers typically:

- Have a Large Deductible Property or General Liability Policy
- Need an "A" Rated Fronting Policy for Their Deductible
- Have a Difficult-to-Place Coverage Need
- Desire Greater Control Over Their Insurance Program
- Seek a Dedicated Claims Funding Mechanism

Sample Coverages and Target Markets

A DRP can be structured for both individual accounts and groups from virtually any industry (manufacturers, contractors, healthcare, etc.) and for a wide range of coverages, such as:

- Property
- General Liability
- Environmental Impairment
- Cyber Liability

Other Opportunities Will Be Considered on a Case-by-Case Basis.

Note: This product can also be structured for Large Self-Insured Retentions.

Contacts

NEW BUSINESS OPPORTUNITIES

Rick Wigmore, Business Development Manager
Alternative Risk Solutions
Hudson Insurance Group
275 Commerce Drive, Suite 110
Fort Washington, PA 19034
T: 267 963-8326
E: rwigmore@hudsoninsgroup.com

UNDERWRITING

Tony Shaker, Vice President
Alternative Risk Solutions
Hudson Insurance Group
27899 Clemens Road
Westlake, OH 44145
T: 440 925-1995
E: tshaker@hudsoninsgroup.com

