

Wholesale Primary Casualty



Hudson's Wholesale Primary Casualty broker facility is focused on writing primary casualty insurance risks in the wholesale brokerage insurance marketplace.

Occurrence Coverage

- Rated A (Excellent) by A.M. Best, Financial Size Category XV
- Occurrence or Claims-Made Coverage
- 100% Non-Admitted
- Exclusive Wholesale Brokerage Only
- Ability to write in all 50 states
- Base offering of \$1m / \$2m / \$2m with ability to offer up to \$2m / \$4m / \$4m on select risks

Target Risks

Contracting

Class Features

- Emphasis on GC / Developer but will consider Artisan Trades also
- Will consider Residential, Commercial and Industrial Risks
- Residential Trade Contractors – will be limited in some states
- Will offer Annual Practice, Project-Specific, Owners Interest and Wrap-Up Liability Policies in most states
- Ability on Project-Specific, to offer term of construction to 36 months and including Extended Completed Operations
- Ability on Wrap-Up Liability to offer term of construction to 60 months and include Extended Completed Operations
- Minimum premium will be dependent on risk characteristics, product line offered, territory of risk and attachment point



Target Classes of Business

General Contractors

- GC Constructing Single-Family Custom Homes, Apartments, Condos, Townhome, Co-Ops Office Buildings, Hotels, Mercantile and Industrial Facilities
- GC doing repair / remodel work on above classes
- Trade Contractors
- Interior Trade Contractors
- Fit and Finish Trades Contractors
- Electrical Trade Contractors
- Plumbing Contractors
- Carpentry Contractors
- Drywall / Wallboard Contractors
- HVAC Contractors
- Landscaping Contractors
- Metal Erection
- Conduit Construction
- Excavation
- Masonry
- Painting – Interior, Exterior, Exterior Tanks
- Boiler
- Sign Erection

Notable Exclusionary Classes

- Any Risk that has contracting exposure in state of NY
- Tree Trimming Risk in State where Wildfires are a concern
- Security Guard- armed and unarmed
- EIFS Contractors working on residential frame structures
- Street and Road Contractors

(continued)



Target Risks – Products / Manufacturing

- Industrial / Commercial Equipment, including Conveyors, Valves, Piping
- Farm Equipment, including Harvesters, Tractors, Combines
- Heavy Construction Equipment including Excavators, Trenchers, Backhoes, Rollers, Dumps and Loaders
- Non-Invasive Medical Products

Notable Exclusionary Classes

Real Estate Business; Firearms or other weapons and ammunition; Invasive medical devices; Synthetic Stucco or EIFS; Fertilizer manufacturing and blending; Latex products; Marijuana growing/selling; Parachute, bungee or any other extreme sports products, Trampoline manufacturers or distributors; Tree stand manufacturers; Helmet manufacturers; Lithium batteries including products which use lithium batteries i.e. electric bikes, scooters, hover boards; E-Cigarettes and vape devices including refills or cartridges; Nutritional supplement manufacturer including energy and diet drinks; Chemicals; Fireworks; Space heater manufacturing or distribution; Tires and tire retreading; Food manufacturers or distributors; Residential building material manufacturers.

Minimum premium will be dependent on risk characteristics and territory of RISK.



Informational Requirements

Accord Apps Completed Signed and Dated, Contractors App if applicable signed and date, Copy of Hold Harmless if applicable, Website address if applicable, Products Brochures if applicable, 5 year Hard Copy Company loss runs currently valued for CGL, details and clarification on any loss in excess of \$50,000.

Please direct your submissions to:

WholesaleCasualty@hudsoninsgroup.com

Contact

Joseph Savarese, SVP

Director of Wholesale Casualty
T 212 918-9966
E jsavarese@hudsoninsgroup.com

Jerry O'Neill

Regional Underwriting Manager
Director of Wholesale Excess Casualty
T 212 918-9964
E joneill@hudsoninsgroup.com

Mike Dempsey

Executive Underwriter
T 212 918-9977
E mdempsey@hudsoninsgroup.com