

Middle Market

Hudson is a market for General Liability for Middle Market business. We provide a niche market for risks that are in between main street Binding business and heavy Brokerage accounts. Focus is on light to medium products-driven manufacturing and distributing risks.

Program Highlights

- Minimum Premium: \$4,000
- Limits: Up to \$1 million Each Occurrence / \$2 million General Aggregate / \$2 million Products / Completed Operations Aggregate
- Blanket Additional Insured, Waiver of Subrogation and Primary Non-Contributory endorsements
- Open to existing contracted Binding Producers only
- Hudson underwrites and prices each account
- 22% commission

Target Classes

- Abrasives or Abrasive Products Mfg.
- Abrasives or Abrasive Products Mfg. — artificial
- Adhesive Mfg.
- Adhesive Tape Mfg.
- Air Conditioning Equipment Mfg.
- Analytical Chemists
- Appliances and Accessories Mfg. — commercial — not gas
- Appliances and Accessories Mfg. — household — not gas
- Automobile Parts and Supplies Distributors
- Barber or Beauty Shop Supplies Distributors
- Bearing Mfg.
- Bicycle Mfg. — not motorized
- Bottle and Jar Mfg. — glass — not for use under pressure
- Bottle and Jar Mfg. — plastic — nonreturnable
- Bottle and Jar Mfg. — plastic — returnable
- Boxes or Containers Mfg. — corrugated or fiberboard
- Boxes or Containers Mfg. — wood
- Brick Mfg.
- Building Material Dealers — other than secondhand material
- Building Material Distributors
- Can Mfg. — metal
- Carbon Paper or Inked Ribbon Mfg.
- Carpet or Rug Mfg.
- Caulking Compounds, Putty or Similar Products Mfg.
- Cellophane and Cellophane Products Mfg.
- Cement or Plaster Mfg. — bulk
- Cement, Concrete Mix or Plaster Mfg. — packaged
- Charcoal or Coal Briquette Mfg.
- Clay Products Mfg.
- Concrete or Plaster Products Mfg. — not structural

Benefits / Features

- Rated A (Excellent) by A.M. Best with a Financial Size Category of XV
- On-line Rate, Quote, Bind to Issue
- Non-Admitted
- Competitive Rates and Commissions
- Flexible Terms and Conditions

- Contractors Equipment — earth moving equipment other than cranes, derricks and power shovels — rented to others without operators
- Contractors Equipment — excluding automobiles — rented to others with operators
- Contractors Equipment — excluding automobiles — rented to others without operators
- Detergent Mfg. — household
- Detergent Mfg. — other than household
- Diagnostic Testing Laboratories
- Drums or Containers Mfg. — metal
- Drums or Containers Mfg. — plastic
- Electrical Equipment Mfg. — other than for direct and indirect application to the body
- Electrical Wire or Cable Mfg.
- Electronic Components Mfg.
- Electroplating
- Exercise or Playground Equipment Mfg.
- Extracts Mfg.
- Eye Glass Lens Mfg.
- Food Products Mfg. — dry
- Food Products Mfg. — frozen
- Food Products Mfg. — not dry — in glass containers
- Food Products Mfg. — not dry — in other than glass containers
- Forging Work
- Fuel Oil or Kerosene Dealers
- Fuel Oil or Kerosene Distributors
- Heating Equipment Mfg. — coal or wood

(continued)



Target Classes

- Heating or Combined Heating and Air Conditioning Systems or Equipment – dealers or distributors and installation, servicing or repair
- Importers
- Instrument Mfg.
- Instrument Mfg. – analytical, calibrating, measuring, testing or recording
- Instrument Mfg. – control
- Junk Dealers
- Light Bulb or Tubes Mfg.
- Lubricants Mfg. – grease
- Machine Shops
- Machinery or Equipment – farm – installation, servicing, repair or erection
- Machinery or Equipment – industrial – installation, servicing or repair
- Machinery or Equipment – installation, servicing or repair
- Machinery or Equipment Dealers
- Machinery or Equipment Dealers – construction or industrial – mobile type
- Machinery or Equipment Dealers – farm type
- Machinery or Equipment Dealers – yard or garden type
- Machinery or Machinery Parts Mfg.
- Machinery or Machinery Parts Mfg. – farm type
- Machinery or Machinery Parts Mfg. – industrial type
- Machinery or Machinery Parts Mfg. – metalworking
- Manufacturers NOC
- Metal Dealers or Distributors – nonstructural
- Metal Erection – frame structures iron work on outside of buildings
- Metal Erection – in the construction of dwellings not exceeding 2 stories in height
- Metal Erection – nonstructural
- Metal Erection – structural
- Metal Foil Mfg.
- Metal Goods Mfg.
- Metal Goods Mfg. – stamping – not signs
- Metal Heat Processing
- Metal Scrap Dealers
- Metal Works – shop – decorative or artistic
- Metal Works – shop – structural – load bearing
- Metal Works – shop – structural – not load bearing
- Optical Goods Mfg.
- Paint, Varnish, Shellac or Lacquer Mfg.
- Paper, Rag or Rubber Stock Dealers and Distributors – secondhand
- Pattern Mfg. – metal
- Pattern Mfg. – other
- Pattern Mfg. – paper
- Pest Control Services
- Pipes or Tubes Mfg. – metal
- Pipes or Tubes Mfg. – plastic
- Plastic Mfg. – raw material
- Plastic or Rubber Goods Mfg.- household (NOC)
- Plastic or Rubber Goods Mfg.- other than household (NOC)
- Plastic or Rubber Supply Goods Distributors
- Plywood, Veneer or Veneer Products Mfg. – other (NOC)
- Plywood, Veneer or Veneer Products Mfg. – without log processing
- Prefabricated Building Erection
- Prefabricated Building Mfg.
- Pulp Mfg.
- Razor or Razor Blades Mfg.
- Rental Stores – machinery or equipment – rented to others on a long-term basis
- Rope Mfg.
- Rubber Mfg.
- Target Classes
- Stone Crushing
- Stone Cutting or Polishing
- Television Picture Tube Mfg.
- Textile Bleaching, Dyeing, Mercerizing, Printing, Finishing or Silk Screening – new goods
- Textile Coating or Impregnating
- Textile Mfg. – impregnated or coated
- Textile Products Mfg. – fabricated
- Tool Mfg. – accessories (NOC)
- Tool Mfg. – hand type – not powered
- Tool Mfg. – hand type – powered
- Tool Mfg. – power equipment – household type – outdoor or workshop
- Toys or Games Mfg.
- Turpentine or Resin Mfg.
- Twine or Cordage Mfg.
- Wax or Wax Products Mfg. (NOC)
- Wax, Wax Products or Polish Mfg. – floor
- Welding or Cutting
- Wire Cloth Mfg.
- Wire Goods Mfg. (NOC)
- Wire Rope or Cable Mfg. – metal
- Wood Products Mfg. (NOC)
- Wood Turned Products Mfg. (NOC)
- Wrecking – buildings or structures
- Wrecking – dismantling of prefabricated dwellings not exceeding three stories for reerection

Contact

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