

# Hudson offers both offshore and onshore upstream marine and energy coverage as insurance, captive reinsurance and facultative reinsurance:

- · Focus on exploration and production, and contractor companies in North America and worldwide
- Coverage can be packaged together or written as a single peril (e.g., Gulf of Mexico named windstorm only, Control of Well only)
- Structure can be primary, quota-share, excess of loss, aggregate stop-loss, deductible buy-back or total loss only, as well as nontraditional structures with tailor-made mechanism features
- Coverage is available in all 50 states as well as internationally
- Policies are underwritten using either Hudson Insurance Company paper on an admitted basis or Hudson Specialty Insurance Company paper on a non-admitted basis

# Why Choose Hudson Marine?

Hudson entered the Marine market in 2006, primarily focusing on Gulf of Mexico Named Windstorm only on an excess of loss basis. After the first year of operations, we expanded our underwriting appetite to include primary package business on a global basis. Over the course of the next ten years, we continued to grow our business by providing our clients with industry-leading expertise and courteous, responsive service. Our underwriters have many years of experience and extensive knowledge. We offer courteous and responsive service to all its clients.

Hudson Marine utilizes Hudson Insurance Company and Hudson Specialty Insurance Company, each rated "A" XV (Excellent) by A.M. Best Company with a financial size category of "XV", the largest such category established by A.M. Best Company. Hudson Insurance Group is the US Insurance Division of OdysseyRe, one of the world's largest underwriters of property and casualty reinsurance and insurance with total assets of \$11.2 billion, gross written premiums of \$2.8 billion, and \$3.2 billion in statutory surplus. OdysseyRe operates through 36 locations in 13 different countries around the world.

## **Minimum Premiums**

- \$25,000 minimum account gross premium, except \$15,000 minimum account gross premium for excess layers
- \$15,000 / M for California Earthquake capacity (with some flexibility)
- \$10,000 Inland Marine
- \$5,000 Terrorism
- \$10,000 / occurrence Fire / AOP minimum deductible



## **Underwriting Team Leaders**

## **Philippe Mallier**

212 978-2845

pmallier@hudsoninsgroup.com

#### **Tom Wilson**

604 449-5370

twilson@hudsoninsgroup.com

## West Underwriting Team

## **Jeff Clark**

604 449-5363

jclark@hudsoninsgroup.com

#### Sina Goshayeshi

604 449-5364

sgoshayeshi@hudsoninsgroup.com

## Central Underwriting Team

#### **Tor Bernard**

604 449-5361

tbernard@hudsoninsgroup.com

#### **Tom Wilson**

604 449-5370

twilson@hudsoninsgroup.com

## South Underwriting Team

## **Gene Buchner**

604 449-5362

gbuchner@hudsoninsgroup.com

#### **Nathan Smith**

604 449-5369

nsmith@hudsoninsgroup.com

# Northeast Underwriting Team

## **Jason Mitchell**

604 449-5367

jmitchell@hudsoninsgroup.com

## **Adam Carter**

212 978-2794

acarter@hudsoninsgroup.com

# **Christy Patrick**

212 978-2849

cpatrick@hudsoninsgroup.com

## Terrorism

## **Matt Pisano**

212 978-2842

mpisano@hudsoninsgroup.com

# **VANCOUVER**

Four Bentall Centre 1055 Dunsmuir Street

Suite 1784

P.O. Box 49172

Vancouver, BC V7X 1K8

604 449-5360

## **NEW YORK**

100 William Street 5th Floor New York, NY 10038

212 978-2800



hudsoninsgroup.com