



About Us



Hudson Insurance Group is a market-leading specialty insurance group that writes business on both an admitted basis through Hudson Insurance Company and a non-admitted basis through Hudson Excess Insurance Company.

Headquartered in New York City with offices throughout the U.S. and an office in Vancouver, our talented team of professionals has extensive knowledge and experience that enable us to develop creative, tailored solutions to meet clients' needs. Our ability to serve clients is also backed by superior underwriting and claims expertise, as well as our impressive A.M. Best rating of "A" (Excellent), Financial Size Category of XV.

Hudson offers a wide range of property and casualty insurance products to corporations, professional firms and individuals through retailers, wholesalers and program administrators.

COMMERCIAL AUTO

Offers comprehensive protection for commercial vehicles via delegated authority or direct underwriting on an admitted and non-admitted basis.

Directly underwritten products include:

Fleet Trucking

Offers coverage on an Excess of SIR basis to large motor carriers with fleets of 200-1,000 units.

- Truckers Auto Liability
- Truckers General Liability
- Motor Truck Cargo
- Physical Damage
- Pollution

Independent Contractors

Offers trucking coverages for permanent-lease owners.

- Non-Trucking Liability
- Truck Physical Damage
- Occupational Accident
- Contingent Liability
- Workers' Compensation

Specialty Auto

Offers coverage for a broad range of risks including ambulances, vans, pick-ups and fleets.

- Commercial Auto Liability
- Stand-alone Hired & Non-owned
- Towing & Rental Reimbursement
- Physical Damage
- Garage Keepers Liability

Delegated Underwriting Authority Programs include:

- Local and Intermediate Transportation
- Oil & Gas
- Mexican Border/Transfer Trucking
- Commercial Auto Logistics

Chris Homewood

SVP, Head of Commercial Auto
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INLAND MARINE & CARGO

Inland Marine for the commercial transportation industry covers legal liability for loss to covered property your clients transport, whether they are a common or contract motor carrier, freight forwarder or broker. In addition to cargo, we also offer ancillary coverage for onboard and off-board electronics, transportation equipment, trailer interchange, and even auto physical damage. The following advantages are automatically included in our product:

- Broad definition of "Carrier" and "Covered Contract"
- No exclusions for loading or unloading, or gratuitous shipments for your support of relief efforts or charitable organizations

- Extended coverage (72 hrs) following arrival at intended destination
- Flexible exposure base and reporting and flexibility for primary or contingent coverage
- Broad pairs, sets and loss to parts coverage

(Coverages not available in all states)

Lauren Berry

SVP, Head of Inland Marine
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212 978-2869



About Us



CASUALTY

Coverages are available via Wholesaler Brokers, Managing General Agents or Program Administrators. Hudson will also offer Property capacity in support of its Casualty business.

William Schmidt

SVP, Casualty Liability Lines & Packages
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212 978-2711

Wholesale Binding

Underwrites small to medium-sized commercial property and casualty risks on an excess and surplus lines basis. This facility provides a full underwriting and policy management system that will rate, quote, bind and issue business.

- General Liability limits up to \$5M per occurrence; Property limits up to \$5M per location
- Key Classes: Buildings, Contractors, Churches, Dwellings, Farms, Food Trucks, Manufacturers (small), Marijuana & CBD, Offices, Restaurants (less than 30% alcohol), Special Events, etc.
- Coverages may include Liquor Liability, Professional Liability, Hired and NOA, and Property enhancements

John Larkins

Head of Binding Authority & Programs
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Carla Fisher

Director of Wholesale Binding
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General Liability Programs

Hudson seeks programs focused on niche markets and/or products that differentiate us from the general market by either a territory, coverage or class factor, and which are produced and underwritten by experienced Program Administrators.

- **Railroad Protective Liability** — Insurance to the insured railroad (RR) for contractors working within 50 feet of RR's Right of Way
- **Oil & Gas Risks** — Drilling Contractors, Engineers, Petroleum Consultants, Well Operators and other exposures involved in the exploration, production and servicing of energy accounts
- **New York Contractors** — Artisan and Specialty contractors located in the State of New York
- **Fire Suppressions Contractors** — Contractors specializing in the sale, service, installation, repair and testing of fire suppression equipment

John Larkins

Head of Binding Authority & Programs
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Wholesale Primary Liability

Operates as an open-market wholesale broker facility that writes primary liability coverage on an excess and surplus lines basis.

- Primary limits up to \$2M
- Risk Appetite: Construction, Product Manufacturing and Distribution

Joseph Savarese

SVP & Director of Wholesale Liability
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212 918-9966

Wholesale Excess Liability

Operates as an open-market wholesale broker facility that writes excess liability coverage on an umbrella and surplus lines basis.

- Small to medium-sized risks
- Limits up to \$5M Excess of primary or higher limits, typically attaching within the lead \$10M
- Risk Appetite: Construction, Product Manufacturing, Real Estate and a variety of other classes of E&S business

Jerry O'Neill

Regional Underwriting Manager
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212 918-9964

Personal Umbrella

Underwrites Primary and Excess Personal Umbrella and Primary and Excess Comprehensive Personal Liability (CPL) on an excess and surplus lines basis across the country, and on an admitted basis in certain select states. This facility provides a full underwriting and policy management system that will rate, quote, bind and issue business.

- Personal Umbrella: Primary Umbrella, Excess Umbrella, Target Umbrella
- Personal Liability: Primary, Excess CPL, Farmers CPL
- Limits up to \$10M for Personal Umbrella, and up to \$5M for CPL

Danielle Westen

VP & Director of Personal Umbrella
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212 978-2817

SPECIALTY LINES

Sovereign Nations Programs

Through Alliant Specialty/Tribal First, we offer these distinct products for federally recognized tribes and their owned enterprises:

- Sovereign Nations Workers' Compensation
- Sovereign Nations Commercial Insurance
- Sovereign Nations Accident & Health

- Sovereign Nations All Lines Aggregate — Self-Insurance
- Sovereign Nations Housing Authority program — Property

David Corby

Underwriting Manager
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212 978-2812



SPECIALTY LINES (continued)

Subcontractor Default Insurance

Providing competitive industry coverage and first-rate risk management services in the event of a subcontractor default. We target General Contractors with annual subcontract volume in excess of \$50M. Program highlights include:

- General Contractor retains control of the process in the event of a subcontractor default

- Post-completion coverage up to 10 years
- Indirect sublimit of \$5M or 10% of directs
- Coverage not limited to contract value
- Limits: \$50M per occurrence; \$100M aggregate

Wallace Moreman, SVP

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PROFESSIONAL LINES

HudsonPro® is a full-service professional lines underwriting and claims handling facility serving public and private companies, non-profits, financial institutions, groups, and individuals.

Trevor Howard

EVP, Head of HudsonPro
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212 918-9996

Management Liability

Products are offered to public, private and not-for-profit entities of all sizes, from Small/Mid-Market to Fortune 100 companies. Liability coverages include: Directors and Officers (D&O) (A, B, C & Side A DIC), Employment Practices Liability (EPL), Fiduciary and Fidelity/Crime coverage.

Matt Deneen, SVP

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203 977-6401

Medical Professional Liability

We underwrite claims-made medical malpractice insurance primarily on a non-admitted basis for a wide range of healthcare providers including Hospitals and Health Systems, Physician Groups and Individual Physicians, Ancillary Healthcare Facilities and Providers, and Dentists and Other Allied Health.

Michelle Langen

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Dave Leventhal

Director
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Financial, Professional and Specialty Products

Catherine Cossu, SVP

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Financial Institutions (FI) Liability

We deliver customized management and professional liability (PL) solutions to the financial services industry, including Fintech. Primary coverages include D&O Liability and Financial PL. Additional coverages include EPL, Fiduciary Liability and Technology PL.

Wynette Venkersammy

FI Product Head
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Keith Adamson

Fintech Product Head
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Professional Liability

Direct: We underwrite PL and Cyber for Internet, Tech, Media, Manufacturers, Misc. Service Providers and Insurance Agents/ Brokers with excess coverage available for many classes.

John Whall, SVP

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Programs: Through exclusive program administrators, we offer programs for Fiduciary Liability (Multiemployer & Governmental) and Labor Union PL, Lawyers PL, Public Sector Primary and Alternative Risk, Cyber stand-alone coverage, Architects & Engineers PL, and Real Estate Appraisers and Real Estate classes.

Jim Donovan, SVP

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General Partners' Liability (GPL)

Products are designed to handle the multitude of exposures created by managers' investing activities. Coverage includes GPL, D&O Liability, PL and Outside Directorship Liability.

David Garrison, SVP

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212 978-2863

Cannabis Management Liability

Designed for private companies in the Cannabis space, our AlphaGreen™ Cannabis Policy offers primary D&O Liability, Primary Side A only and Excess coverage. EPL is also available to Cannabis firms.

Brian Wiltin

Product Head
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214 471-5988

Large Account Excess Cyber

We underwrite Large Account Excess Cyber and Technology E&O follow form coverage for accounts with \$1B or more in revenue. Minimum attachment point is \$50M.

Emily Lowe

SVP, Cyber Practice Leader
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212 978-2832



About Us



PROPERTY

Philippe Mallier, EVP
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212 978-2845

Specialty Property

Underwrites commercial property insurance predominantly on a non-admitted basis:

- Target classes of business: Real Estate including Retail, Offices, Hospitality, Habitational, LRO and Government Properties
- Focus on small schedules of values with one to a few carriers (our core business) and large syndicated accounts with critical cat exposure (our Nat Cat portfolio)
- Core capacity of up to \$50M, which can be offered on a primary, quota-share and excess of loss basis
- Catastrophe capacity available for Earthquake and Windstorm (including Tier 1 Wind for Nat Cat business) and Flood

Jeff Clark, VP
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604 449-5363

Marine

Offers both offshore and onshore upstream Marine and Energy coverage as insurance, captive reinsurance and facultative reinsurance:

- Focus on Exploration and Production, as well as Contractor Companies worldwide
- Coverages can be packaged together or written as a single peril (e.g. Gulf of Mexico named windstorm only, Control of Well only)
- Structure can be primary, quota-share, excess of loss, aggregate stop-loss, deductible buy-back or total loss only, as well as non-traditional structures with tailor-made mechanism features

Matt Pisano
Executive Underwriter
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CROP & LIVESTOCK

Hudson Crop is an approved provider with the USDA's Risk Management Agency and offers the following:

- Multi-Peril Crop Insurance
- Livestock Insurance
- Privately Developed Supplemental Insurance Products
- Crop Hail and Named Peril Insurance

Dan Gasser
President, Hudson Crop Insurance Services, Inc.
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HUDSON SURETY

Provides contract and commercial surety bond products in all 50 states. Our select group of agents work closely with our nationwide underwriters to understand your needs.

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Standard Contract Surety

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Specialty Contract Surety

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Commercial Surety

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Customs Bonds

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Account Commercial Surety

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